

Day 1 - December 12, 2019

9:30 - 10:00 am **Learning Management Through Matching: a field experiment using mechanism design**

- **Simon Quinn**, University of Oxford ([presentation](#))

10:00 - 10:30 am **Learning to Grow from Peers: Experimental Evidence from Small Retailers in Indonesia**

- **Bilal Zia**, World Bank ([presentation](#))

10:30 - 11:00 am **The Impact of Financial Education of Managers on Medium and Large Enterprises – A Randomized Controlled Trial in Mozambique**

- **Daniel Metzger**, Rotterdam School of Management ([presentation](#))

11:00 - 11:30 am **BREAK**

11:30 am - 12:00 pm **Physician Performance Pay: Experimental Evidence**

- **Johanna Kokot**, University of Hamburg ([presentation](#))

12:00 - 12:30 pm **Mission, Financial Rewards, and Performance of Public Sector Personnel**

- **Muhammad Yasir Khan**, University of California, Berkeley ([presentation](#))

12:30 - 1:00 pm **Managers and Productivity in the Public Sector**

- **Alessandra Fenizia**, George Washington University ([presentation](#))

1:00 - 2:30 pm **LUNCH and KEYNOTE ADDRESS**

- **Rafaella Sadun**, Professor of Business Administration in the Strategy Unit, Harvard Business School ([presentation](#))

2:30 - 3:00 pm **The Costs of Workplace Favoritism: Evidence from Promotions in Chinese High Schools**

- **Xuan Li**, The Hong Kong University of Science ([presentation](#))

3:00 - 3:30 pm **Management Practices in Croatia: Drivers and Consequences for Firm Performance**

- **Arti Grover**, World Bank ([presentation](#))

3:30 - 4:00 pm **Do Workers Discriminate Against Female Bosses?**

- **Martin Abel**, Middlebury College ([presentation](#))

4:00 - 4:30 pm **BREAK**

4:30 - 5:00 pm **The Capacity to Be Aggressive: Structured Management and Profit Shifting Practices in the Firm**

- **Katarzyna Bilicka**, Utah State University ([presentation](#))

5:00 - 5:30 pm **Coordination and Organization Design: Theory and Micro-Evidence**

- **Wouter Dessen**, Columbia Business School ([presentation](#))

6:00 pm **RECEPTION**

Day 2 - December 13, 2019

8:30 - 9:00 am **Migration and Post-Conflict Reconstruction: The Effect of Returning Refugees on Export Performance in the Former Yugoslavia**

- **Dany Bahar**, Brookings Institution ([presentation](#))

9:00 - 9:30 am **Trust and Innovation with the Firm: Evidence from Matched CEO-Firm Data**

- **Kieu-Trang Nguyen**, Northwestern University ([presentation](#))

9:30 - 10:00 am **Sales Managers, Poaching and Network Transmission in International Markets**

- **Bérengère Patault**, Center for Research in Economics and Statistics (CREST) ([presentation](#))

10:00 - 10:30 am **BREAK**

10:30 - 11:00 am **Not All Management Training is Created Equal: Evidence from the Training Within Industry Program**

- **Michela Giorcelli**, University of California, Los Angeles ([presentation](#))

11:00 - 11:30 am **Women's Promotions and Bargaining Power in the Household. Evidence from Bangladesh's Garment Sector**

- **Hannah Uckat**, University of Oxford ([presentation](#))

11:30 am - 12:00 pm **Low-Cost Management Training Program in the Bangladeshi Garment Sector**

- **Vanessa Schreiber**, University of Oxford ([presentation](#))

12:00 - 1:30 pm **LUNCH and KEYNOTE ADDRESS**

- **Nicholas Bloom**, William Eberle Professor of Economics, Stanford University ([presentation](#))